



TRAVEL AGENT SUMMER 2010 CONCESSIONS

Balkan Holidays are delighted to introduce their Summer 2010 travel agent concession. They are especially designed to save you £'s off your own holiday. The concessions are as follows:

Package Holidays

If your branch books more than 15 summer 2010 full fare paying passengers, you pay £99, with a companion paying £149.

If your branch books more than 35 Summer 2010 passengers, your holiday is FREE, with a companion paying £99.

Flight only

If your branch books more than 15 summer 2010 full fare paying passengers, you pay £79, with a companion paying £129.

If your branch books more than 30 summer 2010 full fare paying passengers, you flight is FREE, with a companion paying £79.

Accompanying children aged 2-12 years inclusive pay £100 when sharing a room with 2 adults and £79 for a flight only. Additional accompanying adults and children occupying rooms without full adult occupancy pay £199 for package holidays and £179 for a flight only.

CONDITIONS

1. The above apply to single center, 1 or 2 weeks holidays on a bed & breakfast basis to Sunny Beach, Albena, or Golden Sands, Bulgaria (subject to availability)
2. The hotel name will be advised on arrival in the resort where applicable.
3. All supplements and surcharges (e.g. flight, fuel, insurance, etc) are payable according to the brochure price.
4. Concessionary holidays are only available using our charter flights.
5. Concessionary holidays are non-commissionable.
6. Concessionary holidays are subject to availability.
7. Staff concessions are based on the performance of individual branches and are based on the number of confirmed passengers booked at the time your booking is processed, subsequent bookings made will not count towards the discount given.
8. Concessionary holidays can only be booked within 6 weeks of departure.
9. Only one concession per agency branch may be taken.
10. Concessionary holidays can be taken at any time during the season.
11. Concessionary holidays are subject to the current fuel surcharge if applicable.
12. Six people in total is the maximum number permitted.

HOW TO BOOK

1. Simply complete a booking form, with full payment, together with a letter from your agency Manager confirming your employment. This should be faxed to 020 7543 5552. You can also call us on 020 7543 5591