



WINTER SKI 2010/11
TRAVEL AGENT CONCESSIONS

Balkan Holidays are delighted to introduce our Winter Ski 2009/10 concession, for you, our valued agent. They are especially designed to save you £'s off your own holiday. The concessions are as follows:

If your branch books between 1 and 15 passengers you pay £99, with a companion paying £149

If your branch books more than 16 passengers, your holiday is FREE, with a companion paying £99

Accompanying children aged 2-12 years inclusive pay £100 when sharing a room with 2 adults and additional accompanying adults pay £199

CONDITIONS

1. The above apply to single centre, 1 week holiday on half board at Borovets resort. (subject to availability)
2. The hotel name will be advised on arrival in the resort, although where possible the hotel will be named prior to departure.
3. All supplements e.g. flight, insurance, ski packs etc are payable according to the brochure price.
4. Concessional holidays are non-commissionable.
5. Concessional holidays are subject to availability.
6. Any departure date in December 2009 and between 19-25 February 2011 is excluded
7. Staff concessions are based on the performance of individual branches and are based on the number of confirmed passengers booked at the time your booking is processed. Subsequent bookings made will not count towards the discount given.
8. Concessionary holidays can only be booked within 6 weeks of departure.
9. Only one concessionary holiday per agency branch may be taken.
10. Maximum 6 passengers per booking.

HOW TO BOOK

1. Simply complete a booking form, with full payment, together with a letter from your agency Manager confirming your employment. This should be sent to: Agency Sales, Balkan Holidays, 19 Conduit Street, London W1S2BH or faxed to 0207 543 5552. You can also call us on 0207 543 5591 – We will then contact you with your booking confirmation.

WE LOOK FORWARD TO BOOKING YOUR SKIING HOLIDAY